

Greg Jenkins | Change Agent

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 General Consulting: www.changeagent.com.au | Learning & Development: www.tincanlearning.com

Key Skills

- Strategically focused autonomous change agent
- Facilitate the development and implementation of strategy across the full range of small and big business, NGOs, community and all levels of government
- Strong negotiator; skilled mediator; expert facilitator; engaging communicator; accomplished public speaker and MC
- Energetic and passionate networker and relationship builder among diverse stakeholders with strong multicultural awareness and connections
- Fearless environmental and sustainability advocate, facilitator and educator
- Specialist in development and implementation of Collaborative Strategic Change
- Effective and inspirational leader

Professional Work Experience (Snapshot)

2000 - Current	<p>Principal, Greg Jenkins & Associates www.changeagent.com.au</p> <ul style="list-style-type: none"> • Markets Business, government, Local Govt, NGOs, Small and micro-biz, community • Specialisation High level plans, strategy Implementation, sustainability, environment, large group specialist • Tools Facilitation, consulting, mediation, mentoring <p>Director, TinCAN Learning Company www.tincanlearning.com</p> <ul style="list-style-type: none"> • Markets Facilitation and change, leadership, business • Innovation blended e- learning using multiple flexible delivery methods and Moodle web based course management system • Contractor I & I NSW Small Business Mentoring
1998 - 2000	Contract Trainer/Facilitator ITD, Impart Skills, Dapo Consulting
1979-1997 Sales, Marketing and Management and consulting Roles	<p>IHS Australia: 7 years as Managing Director. Company grew from 5 to 80 employees. Substantially increased sales, profit and business value. Built a leading edge company with many world first technology innovations.</p> <p>Apple Computer, PricewaterhouseCoopers, Control Data: 11 years in Sales, Sales Management, Marketing Management and consulting roles within the IT industry. Highly successful at marketing and selling consulting and complex value added services.</p>
1968 -1970 and 1972-1979 Finance, Accounting Business analyst Roles	<p>Lend Lease Group: 4 years as business analyst, accountant, and systems trouble-shooter. Experience in property development, construction, building supplies, commercial, retail and hospitality. Exceptional results in change management of new IT systems.</p> <p>Dalgety, Alliance: 6 years in non-bank finance - lending, collections, accounting.</p>
1970-72:	Army Officer/ Trainer Australian Army (National Service) Trained national service recruits. Led an infantry platoon.

Education & Training

- MAppSci - Social Ecology (Organisational Development) UWS;
- BA (UNE) Politics, Sociology, Ec Hist
- UMQ Economics, Finance, Statistics
- NVC Mediation
- Workplace Training (Qual)
- Consulting Skills Course;
- Negotiation Skills (Schoonmaker)
- Company Directors Course
- Certificate in Commerce/Accounting
- Certificate in Marketing
- Toastmasters – Advanced Communicator Gold (ACG);
- Provocative Energy Therapy (PET) | Emotional Freedom Technique (EFT)
- Myers-Briggs Type Indicator Accreditation (Master Trainer)
- Army Officer Training | Officer Training Unit, (Equiv. Duntroon)

Clients/Projects

NGOs	AFL Indigenous Academies; Amnesty International; BASI Inc; BREED (Blacktown); Archdiocese of Canberra Goulburn; North West BEN; Red Cross; Salvation Army; Hills SIP; ACF; Sydney BEP
Local Govt	Bankstown; Blacktown; City of Sydney; Randwick; Wyong; Ryde; Canada Bay; LGSA; Blue mountains; Shoalhaven; Penrith; Hawkesbury; Lake Macquarie; Liverpool;
Sustainability	DECCW ; HLA Enviro-sciences; Water Conservation Group; The Watershed; Woolloomooloo community garden; Newtown community garden
Government	Dept Premier & Cabinet; ATO; Federal Court; RTA NSW; Dept Commerce NSW; Dept Primary Industry Queensland; Department of Housing; Industry & Investment NSW (DSRD); Refugee Health Services; Privacy Comm; Railcorp; Sydney Water; Enterprise connect; DECCW
Education	Group Training Australia (GTA); ITD; Monash Uni; UTS; ACU; CSU UNSW; Macquarie Uni
Social Resp.	Lifeline; Opportunity International; Sydney Food Fairness Alliance; Salvos
International Corporations	Bayer Crop Science (Germany); Beckman Coulter; Cardinal Health; Lion Nathan; Siemens Limited; Solectron; Unilever Australia
Professional	CPA Australia; Deloitte; Ernst & Young; Mallesons; PPB; PricewaterhouseCoopers
Financial Services	AMP Financial Planning; AMP IT; Associated Planners; Avenue Capital; Retireinvest; Colonial First State; CBA; Garrisons Financial Planners; Genesys; GIO; IPAC; NAB;
IT and Telcos	ASP software; Fujitsu Systems; Vodafone; MYOB; Ingram Micro ; Oracle (Siebel Systems); Nokia
Manufacturing	Focus Press; SALMAT; Southern Star Sales; Technicolour Australia
Retail	Lend Lease; Westfield
Hospitality	Grace Hotel; Mary McKillop Place; Bankstown Sports Club

Lectures & Presentations

- UTS Guest Lecturer in Change Mgt;
- Australasian Facilitators Network (AFN) Conf, Geelong, Adelaide, Bathurst;
- International Consortium of Experiential Learning (ICEL);
- Experience-Based Learning (E-BLA);
- Serious Games Conference;
- Singapore Facilitators Conference;
- Ryde Micro Business Week
- Business Skills Channel: TV Series Leadership in Action (4 parts); Personality Type at Work (2 parts);
- CPA "Business Leaders of the Future" Conferences;
- CPA "Centring on Excellence" Conferences;
- CPA Australia Professional Development programs in leadership development;
- CPA professional development programs

Memberships

- Ryde Business Forum;
- Ryde Chamber of Commerce
- Macquarie Park Rotary
- Sydney Facilitators Network
- Australasian Facilitators Network;
- CDAA
- Experience Based Learning Association
- Parramatta Breakfast Toastmasters;
- Eastwood-Epping Seals swimming
- OTU Association

Interests & Personal

Ocean swimming (Mr Average 2008 Cole Classic); lap swimming; public speaking; reading, Eastwood Rugby; Wests Tigers; community service (Rotary); career mentoring; Married , 4 grown up daughters, 2 grandchildren